

IsaDerby

San Diego

Take your place in the race!

Super charge your teams and set your sights on San Diego with our new IsaDerby competition. We're taking 14 teams on the ultimate USA adventure. Win an extraordinary opportunity to attend 2014 'Strength in Momentum' Celebration in San Diego and celebrate your success in style.

The top 14 teams will also take part in the sensational Celebration festivities whilst soaking up all that San Diego has to offer. Our winners will hear from an all-star line-up of top trainers, Isagenix Millionaires and brush shoulders with co-founders Jim and Kathy Coover.

So what are you waiting for? Form a winning IsaDerby team and race to the finish to score yourself the trip of a lifetime to sunny San Diego, California!

PRIZE DETAILS

YOU'LL EXPERIENCE

- 2014 'Strength in Momentum' Celebration in San Diego
- Exclusive training with Isagenix Millionaires and Top Leaders
- Reserved seating
- Plus much more!

GRAND PRIZE INCLUDES

- Return flights
- 6 Nights twin-share accommodation
- Celebration & Gala Event Ticket
- Transfer between hotel and airport



IMPORTANT DATES

Registration:

Saturday 22 February to
Sunday 9 March, 2014

Point Dates:

Monday 17 February to
Sunday 8 June, 2014

San Diego Trip:

Thursday 21 August to
Wednesday 27 August 2014



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HOW THE RACE WORKS!

CREATE YOUR TEAM

Rally together your team of 6 (You + 5) and select your team leader. You can have up to two Directors or above in your team.

EARN TEAM POINTS

Enrol new Associates, help them advance in rank and advance in rank yourself.

ULTIMATE PRIZE

The Top 14 Teams will receive a once in a lifetime trip San Diego.

HOW TO EARN POINTS

POINTS	ENROLMENTS
1 Pts	Your new personal enrollee's Autoship ships each month. Earn 1 pt for each month in the contest that your new personally enrolled Associate has an Autoship of at least 100 BV. New enrolments must be from the contest period. (max. 5 points)
2 Pts	Your new personally enrolled Associate joins Autoship at the time of enrolment and orders 100-140 BV.
3 Pts	Your new personally enrolled Associate joins Autoship at the time of enrolment and orders 141-299 BV.
4 Pts	Your new personally enrolled Associate joins Autoship at the time of enrolment and orders 300+ BV.
POINTS	RANK ADVANCEMENTS
6 Pts	Become/Develop a NEW personally-enrolled Consultant
8 Pts	Become/Develop a NEW personally-enrolled Manager or Crystal Manager
10 Pts	Become/Develop a NEW personally-enrolled Director or Crystal Director
15 Pts	Become/Develop a NEW personally-enrolled Executive or Crystal Executive
15 Pts	You reach a new Golden Circle rank for the first time (must be paid-as Executive)



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FAQS

Q. When is the registration period?

- A. Saturday 22 February, 2014 at 12:00 am US EST through Sunday 9 March, 2014 at 11:59 pm US EST. After that, registration will no longer be available.

Q. When can I start earning points?

- A. Points start accruing Monday 17 February, 2014 at 12:01 am US EST and the end date is Sunday 8 June, 2014 at 11:59 pm US EST.

Q. How do I register?

- A. Only Consultants and above can create a team. This means that only Consultants and above will be able to enter team information into their Back Office. Once logged in, go to the "Contests & Promotions" tab at the top of your Back Office, click the "Register Team" from the menu to register.

Q. Does each team need a team leader?

- A. Yes, the team leader is responsible for team creation, conference call updates, creating weekly goals and also facilitating team communication. The team leader also serves as the main point of contact for all IsaDerby updates from Isagenix® corporate team members.

Q. Why should I have the maximum number of six people on my team?

- A. Points are cumulative, which means the more team members you have, the more points you can accumulate.

Q. What if I want to change teams during the registration process?

- A. If you're not a team leader, you will need to contact your team leader or Customer Care and ask to be removed. If you are a team leader and would like to change a team member(s), log in to your Back Office and select the "Contests & Promotions" on the top bar of your Back Office. On this page you will be able to correct your team as needed.

Q. Am I able to remove someone from the team after the registration period has passed?

- A. Yes, but you cannot add new members.

Q. Can I have Preferred Customers on my team?

- A. Yes, you can have a team with a mix of Preferred Customers and Associates.

Q. What if I don't have a team, can I still participate?

- A. Yes, you can participate. Contact CustomerServiceANZ@IsagenixCorp.com and they will assist you.

Q. What ranks can I have on my team?

- A. Each team must have at least one team leader with the rank of Consultant or above. The team can have a maximum of two Directors and above. The team can have any other variation of ranks from Preferred Customers, Associates and Consultants.

Q. Does my team have to be in my downline?

- A. No, your team does not have to be in your downline.

Q. Do the Directors and above have to be "Paid as" Directors or above?

- A. No. You do not have to be "Paid as Director".

Q. What happens if I've already reached the maximum two Directors and above and someone on my team gets promoted during the sign-up week?

- A. This will not negatively affect your team; however, if you remove this person from your team during the open registration period and decide to add them back at a later date the system will not allow you to do so.

Q. What happens if my team leader withdraws mid-contest?

- A. If your team leader or any other member of your team decides to withdraw mid-contest, you can still stay in the game. You will not be able to designate a new Associate to take his/her place; however, you can still stay in the game and continue earning points with your remaining teammates.

Q. How will my points be displayed?

- A. Your individual points and your team points will be conveniently displayed in your Back Office. To view your points, log in to your Back Office and select your "Contests & Promotions" tab and click the "View IsaDerby Report". You will be able to see the amount of points you've earned. To see if you rank among our top teams, visit ANZ.IsaFYI.com.

Q. Will others be able to see my points?

- A. Each week we will recognise and post the points of the Top 20 overall teams on ANZ.IsaFYI.com. These points will be cumulative from the beginning of the contest period.

Q. How do I know that the points reflected are correct?

- A. You will be able to review your points along with a team summary that will allow you to identify where your points originated. Points that are accrued from rank advancements will be one week in arrears.

Q. Are points displayed in real time?

- A. Points earned for Autoship orders and Enrolments are calculated daily. Points for Rank Advancements are calculated a week in arrears. The IsaDerby Leader Board is published every Wednesday on ANZ.IsaFYI.com.

Q. Do new enrollees have to be on Autoship at the time of signup?

- A. Yes, in order to receive points, your new Associate must join Isagenix with a minimum order of 100 BV and set up their Autoship at the time of enrolment.

Q. Do Preferred Customers count for new enrolments?

- A. No, for the purpose of this contest your new enrolments must be new active Associates. You will also not receive points for a Preferred Customer that is converted to an Associate during the contest period.

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FAQs

Q. What happens to my points if new enrollees return their initial product order?

- A. All returns will be deducted from your overall point total when the pak is received by our offices and logged in the system. This means that points will not automatically be deducted when a return is initiated, however, the points may be deducted when the product is received at Isagenix International Headquarters.

Q. Who receives points when I achieve the rank of Consultant, Manager, Director or Executive?

- A. If you personally achieve the rank of Consultant, Manager, Director or Executive for the first time while on Autoship in IsaDerby, you will receive the points. In addition, your enrolling sponsor will also receive the points.

Q. Who receives points when I achieve the rank of Golden Circle?

- A. If you personally achieve any new Star Golden Circle level for the first time in IsaDerby while being a Paid-As Executive and on Autoship, you will receive the points. Your enrolling sponsor will not receive any points.

Q. When do my points start to accumulate?

- A. The contest kicks off Sunday 23 February, 2014; however Isagenix starts calculating points as of Monday 17 February, 2014.

Q. Do I earn points every time an Autoship order ships my new Associates?

- A. Yes, each time an Autoship order is shipped to your new personally-enrolled Associate during the contest period you will earn 1 point (max. 5 points in the competition). Everyone that you have enrolled since February 17, 2014 will count as a 'new' Associate.

Q. What if I win the grand prize trip and cannot attend? Can I receive a cash equivalent?

- A. The grand prize is non-transferrable and no cash equivalents will be given if the winner(s) cannot attend the trip. We recommend making sure your schedule is clear for Aug 19 – Aug 29, 2014 before registering for IsaDerby to clear yourself of any scheduling conflicts.

Q. Am I required to attend all group activities and trainings organised within the grand prize?

- A. Yes, in the spirit of the competition the prize is designed for you to gain further Isagenix training and to have fun with your Isagenix peers.

Q. What is covered in the grand prize?

- A. The top 14 teams will win a trip to San Diego. The fair market value of the award will be reported as part of your annual earnings. One prize per Account will be awarded, which includes airfare, twin-share accommodation, hotel transfers and most meals and activities.

Q. Does my account need to be active in order to claim my prize?

- A. Yes, your account needs to be active and on Autoship when the competition closes and leading up to flying to

San Diego. If the prize winner does not meet these criteria, the prize will be null and void.

Q. How many points do I need to earn to qualify for the prize?

- A. In order to qualify/attend, each member of the winning team must earn a minimum of 80 points in the IsaDerby.

Q. What happens if there's a tie?

- A. Tie will be broken down by the team with the most new, personally-enrolled Associates overall. Additional ties will be determined by the amount of new, personally-enrolled Consultants on your team during the contest period.

Q. If I'm an Australian or New Zealand Associate and enrol someone in a market abroad, will those points count?

- A. Yes, even though this contest is available in Australia and New Zealand only, if you personally enrol someone in another market, those points will count.

Q. When do rank advancement points show up?

- A. Rank advancement points show up a week in arrears, so you will notice the points the week after the rank advancement is achieved. Example: Jane Doe achieved Consultant on Friday, June 4, which will be paid on Monday, June 14. On Monday, June 14, the enrolling sponsor will be able to see the six points added from Jane Doe's Consultant promotion, even though Jane earned her advancement on Friday, June 4.

Q. I rank advanced an Associate for the first time, but did not receive any points. Why?

- A. In order to receive points for helping your Associate advance in rank, your Associate must have an active Autoship. Additionally, if they just advanced, make sure to keep in mind that you will not see those points until the week after it's achieved. Example: Jane Smith is an Associate who does NOT have an active Autoship. She advances to Consultant for the first time during IsaDerby. Her personal sponsor does NOT receive six points. Example 2: Jane Smith is an Associate who has an active Autoship. She advances to Consultant for the first time during IsaDerby. Her personal sponsor WILL receive the six points one week in arrears from the date she achieves her rank advancement.

All dates and times shown are US EST (NY Time).

Contest rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition, or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved. Associate sponsorships and product orders that are deemed, in Isagenix, sole discretion, to be solely for contest advancement may not be counted in the contest. If Isagenix re-purchases any product Isagenix may deduct volume and resulting compensation as a result of that order.

Isagenix also reserves the right to bill you for the cost of your trip if we determine you were not in the spirit of the contest after you've attended the trip.

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