

ISAGENIX®

LAS VEGAS



ISADERBY

Bring your team together and get ready to race for your spot on the trip-of-a-lifetime to Global Celebration in Las Vegas!



ISADERBY GLOBAL CELEBRATION 2017

IMPORTANT DATES

REGISTRATION

11 March - 2 April 2017

POINTS ACCUMULATE

6 March - 4 June 2017*

TRIP DATES

5 - 12 August 2017

*Rank Advancement points close 28 May 2017

5 - 12 AUGUST 2017*

*Arrive in Australia/New Zealand on 13 August 2017

The Top 10 Teams will qualify to attend the Isagenix annual flagship event, Global Celebration 2017, featuring keynote speaker **Tony Robbins!**

Immerse yourself in the Isagenix culture, celebrate success and ignite your motivation to achieve your goals and build your business. Learn from top leaders, experience new products and promotions and propel your business to incredible new heights.

PLUS the Top 10 Teams will spend two nights in Arizona, experience a tour of Isagenix World Headquarters in Gilbert and attend an exclusive training session with Healthy Mind and Body creator **Rod Hairston.**





The Prize

- **Return economy airfares from your nearest capital city** (in Australia or New Zealand)
- **7 nights accommodation** (five nights in Las Vegas, two nights in Scottsdale, Arizona)
- **Global Celebration 2017 Event Ticket**
- **Early access during Celebration**
- **Land hotel/airport transfers in Las Vegas & Arizona**
- **Internal transfer from Las Vegas to Scottsdale**
- **Isagenix World Headquarters tour**
- **Exclusive Rod Hairston training**
- **Fun activities**
- **IsaDerby gifts and merchandise**

How the Race Works

1. CREATE YOUR TEAM

Bring together your team of **six** and select a Team Leader. Teams can have **two Directors or above** per team. All six members of a winning team may qualify for a spot if they meet the minimum individual **80 Qualification Points**.

2. EARN TEAM POINTS

Help new Customers and Associates join, help them rank advance and rank advance yourself. PLUS start the IsaBody Challenge® and take part in the Healthy Mind and Body Program.

3. QUALIFY FOR YOUR SPOT

To claim your place on the trip, you must reach the minimum 80 Qualification Points as a member of a winning team. The Top 10 Teams will qualify. The Top 3 Individual point earners from Teams 11 and beyond will also be awarded an individual place.

The Points

EARNING ENROLMENT POINTS

3 Points	Your new personally sponsored Associate or Customer joins with an initial 141-299 BV order.
4 Points	Your new personally sponsored Associate or Customer joins with an initial 300+ BV order.

RANK ADVANCEMENT POINTS

4 Points	Become/ Personally Develop a NEW Active Consultant
6 Points	Become/ Personally Develop a NEW Active Manager or Crystal Manager
10 Points	Become/ Personally Develop a NEW Active Director or Crystal Director
15 Points	Become/ Personally Develop a NEW Active Executive or Crystal Executive
15 Points	Reach a new Golden Circle or Platinum rank for the first time as a Paid-As Executive



HEALTHY MIND AND BODY POINTS

1 Point	You or your NEW personally sponsored Associate signs up for the Healthy Mind and Body Program during the IsaDerby contest period. (Maximum 1 point per account)
5 Points	Complete the Healthy Mind and Body Program by the end of the IsaDerby contest period. Maximum 5 points awarded per individual.

ISABODY CHALLENGE POINTS

1 Point	You or your NEW personally sponsored Associate signs up for the IsaBody Challenge® during the IsaDerby contest period. (Maximum 1 point per account)
5 Points	Complete the IsaBody Challenge by the end of the IsaDerby contest period. IsaDerby participants must have registered prior to 12 February 2017. IsaDerby participants who met this registration must complete their Challenge by 4 June 2017 to qualify for the IsaBody completion points. Maximum 5 points awarded per individual.

RETENTION POINTS

1 Points	Your NEW personally sponsored Active Associate or Customer receives a subsequent order of 100-159 BV during the contest period.*
3 Points	Your NEW personally sponsored Active Associate or Customer receives a subsequent order of 160-199 BV during the contest period.*
5 Points	Your NEW personally sponsored Active Associate or Customer receives a subsequent order of 200+ BV during the contest period.*

* NEW Associates or Customers are those who join Isagenix on or after Monday 6 March 2017.



FAQs

CREATING A TEAM

How do I register?

Registration is from Saturday 11 March 2017 at 12:01am (AEDT) through Sunday 2 April 2017 at 11:59pm (AEDT). Registration will not be available after this time. To create a Team and become a Team Leader, you must be an Active Consultant or above. Log in to your Back Office, go to the 'Contests & Promotions' tab and click 'Register Team' to enter all Team details.

Who can I have in my team?

You can have a mix of Associates, Consultants, Managers, Directors and Executives in your team totalling six members. At the time of registration only two team members may be a Director or Executive. Team members do not have to be members of your organisation. Points are cumulative and it is best to fill all six spots on your team to accumulate maximum points. All six team members may qualify if they achieve their individual 80 Qualification Points.

Does each team need a team leader?

Yes, the Team Leader is responsible for team creation, conference call updates, creating weekly goals and also facilitating team communication. The Team Leader also serves as the main point of contact for all IsaDerby updates from Isagenix Corporate.

Can the teams be changed?

You cannot add or replace any team members after the registration period has closed. A team member may opt to permanently withdraw from a team by contacting Customer Care, however they cannot be replaced. Team Leaders have the ability to make team changes in their Back Office.

EARNING POINTS

When can I start earning points?

Points accrue from Monday 6 March 2017 at 12:01am (AEDT) to Sunday 4 June 2017 at 11:59pm (AEST). Points are awarded cumulatively for compliant business-building activities completed during the contest period.

Enrolment points will only be awarded for quality enrolments; each new Associate must:

- be 18 years or over
- be a citizen or tax-paying resident of their home market
- have paid their own membership fee on the Official Isagenix Website
- have met all other enrolment criteria in the Policies and Procedures

How can I track my points?

Individual points and Team points will be conveniently displayed in your Back Office under the 'Contests & Promotions' tab at 'View IsaDerby Report'. The Team Points Report will display the total points based on all team members (up to six). Enrolment points will be calculated daily and rank advancement points will be calculated one week in arrears. A leadership report will be available weekly on ANZ.IsaFYI.com which will recognise the Top 30 overall teams (listed in alphabetical order) based on cumulative points from the beginning of the contest period.

Do customers or preferred customers count towards new enrolment points?

Yes, enrolment points are awarded to new Active Associates or Customers, enrolled after the start of the contest.

How can product returns affect my point total?

Any product returns will be deducted from your overall point total after a return order is received by our returns warehouse and later processed at the Isagenix Corporate office.

Can I receive points for enrolments in international markets? (Outside of Australia/ New Zealand)

Yes. While this contest is available in Australia and New Zealand only, international enrolments that are adequately validated in their home market will help you earn points if they meet the IsaDerby earning criteria. Please contact the relevant office in the home market to ensure validation has been completed. Please note, enrolments made over the weekend, local time, in SG, ID, TWN, HK and MY must be validated on Monday morning (before Sunday 11:59pm (US EST) to count for that commission week.

RANK ADVANCEMENT

When can rank advancement points be viewed?

Rank advancement points are calculated one week in arrears, so you will notice the points in the Individual Points Report in your Back Office the week after the rank advancement is achieved. Rank Advancement points must be earned before Sunday 28 May 2017 11:59pm (US EST) to be awarded during the contest period.

COMPLIANCE

What if my account is under compliance review?

Compliance matters will affect your eligibility to participate in IsaDerby and may lead to immediate disqualification from the contest. If your account is under Compliance Review at any time during the contest and you are found to be acting in a non-compliant manner, or in a manner which Isagenix Corporate believes does not fit in the spirit of the contest, you and your team may be disqualified from the contest.

WINNERS

If I finish in the Top 10 teams or Top 3 individuals (from Team 11 and beyond), how can I claim my prize?

The Top 10 teams and Top 3 individual point earners (from Team 11 and beyond) will be announced in the month after the contest closes. One prize per winning account will be awarded, which includes airfare, accommodation, hotel transfers and activities.

All winners must have a valid passport and are responsible for their own visa or ESTA for travel to the United States (if applicable). We recommend making sure your schedule is clear for Saturday 5 August – Sunday 13 August 2017 before registering for IsaDerby. The prize is non-transferrable and no cash equivalents will be given if the winner(s) cannot attend. If you cannot attend, Isagenix Corporate may allow your recognition partner to claim your prize, if that partner has been validly listed on the recognition name of the account for the entire contest period. No part of

the prize package is transferrable or refundable and it cannot be gifted to anyone else. All winners must depart with the group booking. Please contact: EventsANZ@IsagenixCorp.com with any travel queries. The value of non-monetary prizes may be reported as taxable income to the extent required by applicable law. Winning team members may be required to execute a prize acceptance agreement and release prior to receipt of any prize under the contest. Failure to return such agreement within a reasonable time, as designated by Isagenix, will result in disqualification and forfeiture of the applicable prize.



TERMS AND CONDITIONS

Open to Australian and New Zealand Active Associates only. Participation constitutes your full and unconditional agreement to these terms and conditions and any promotion rules, FAQs or guidelines posted and the decisions of Isagenix, which are final and binding in all matters related to the contest. Re-entry points will be calculated as part of the original organisation. The original enrolling sponsor will be awarded any eligible enrolment points if a placement change occurs. Prize is not transferrable, non-refundable and cannot be redeemed for cash value. International flights must be redeemed with the Isagenix travel agent. All winners must have a valid passport and are responsible for their own visa or ESTA for travel to the United States (if applicable). Contest rules are subject to change. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved. Associate enrolments and product orders that are deemed, in the sole discretion of Isagenix, to be solely for contest advancement may not be counted in the contest. All members are subject to standard compliance reviews both during and after the close of the contest; prizes may be withdrawn by Isagenix at any time. Outstanding compliance matters will affect eligibility for the final prize. Any person who attempts to manipulate the Compensation Plan or the contest or who otherwise attempts to circumvent the rules, forfeits any and all rights to points and to receive any prize and will be disqualified from the contest. Rewards may be recouped in the event of refunds of product sales used to qualify for the contest.