

# EARN YOUR SHARE IN TWO MONTHLY PLATINUM POOLS TOTALLING US\$250,000

YOUR CHANCE TO EARN IN TWO POOLS!  
 4PET PLATINUM POOL  
 PERSONAL PLATINUM POOL

**Extended through to 1 September 2019**

## QUALIFY

- Be an approved Isagenix Platinum Member
- Be a Paid-As Executive in at least one position for at least two full commission weeks of the Pool month
- Grow your personal cycles by a minimum of 20 over your 13 week benchmark
  - To qualify in the 4PET Platinum Pool, 4PET Monthly Net Cycle Growth must be one or more AND Personal Monthly Net Cycle Growth must be 20 or more in the Pool month
  - To qualify in the Personal Platinum Pool, 4PET Monthly Net Cycle Growth must be one or more AND Personal Monthly Net Cycle Growth must be 20 or more in the Pool month
- Exhaust your eligibility in the Executive Leadership Pools

## EARN

### MONTHLY BONUSES BY PARTICIPATING IN THE PLATINUM POOLS.

\*Maximum individual monthly payout US\$100,000 per Pool

## LEADERSHIP POOL CALENDAR

BONUS POOL MONTH				NET CYCLE BENCHMARK DATES (13 WEEK PERIOD)		
MONTH	Monday Start	Sunday End	# of weeks in Month	Monday Start	Sunday End	Monday Bonus Payment Date
SEPTEMBER	27 August 2018	30 September 2018	5	14 May 2018	12 August 2018	15 October 2018
OCTOBER	1 October 2018	28 October 2018	4	18 June 2018	16 September 2018	12 November 2018
NOVEMBER	29 October 2018	25 November 2018	4	16 July 2018	14 October 2018	17 December 2018
DECEMBER	26 November 2018	30 December 2018	5	13 August 2018	11 November 2018	14 January 2019
JANUARY	31 December 2018	27 January 2019	4	17 September 2018	16 December 2018	11 February 2019
FEBRUARY	28 January 2019	24 February 2019	4	15 October 2018	13 January 2019	11 March 2019
MARCH	25 February 2019	31 March 2019	5	12 November 2018	10 February 2019	15 April 2019
APRIL	1 April 2019	28 April 2019	4	17 December 2018	17 March 2019	13 May 2019
MAY	29 April 2019	26 May 2019	4	14 January 2019	14 April 2019	10 June 2019
JUNE	27 May 2019	30 June 2019	5	11 February 2019	12 May 2019	15 July 2019
JULY	1 July 2019	28 July 2019	4	18 March 2019	16 June 2019	12 August 2019
AUGUST	29 July 2019	25 August 2019	4	15 April 2019	14 July 2019	17 September 2019



# RULES

1. Only members in Australia, New Zealand, the US, Canada and Puerto Rico are eligible to participate in the Leadership Pools.
2. Two Platinum Pools have been established: 4PET Platinum Pool and a Personal Platinum Pool.
3. The established Pool amount per month is US\$125,000 for each Pool, totalling US\$250,000 each month.
4. Members must have exhausted eligibility in their primary position for the Executive Pools. This is done in one of three ways:
  - 90 days after the Platinum member hits 250 cycles in their primary account twice, OR
  - 90 days after the re-entry account has been open for six months, OR
  - member hits 225 cycles three times.
5. Members must be a Paid-As Executive, 7 Star Golden Circle or higher for a minimum of two weeks during the Pool month to qualify. The two weeks needed to qualify can be any two weeks during the month.
6. Your primary business centre must remain at 175 cycles or above for a minimum of two weeks in the Pool month for your re-entry account(s) to be eligible to participate in the Director and Executive Pools.
7. Personal and 4PET Net Cycle Benchmarks are a 13-week average (paid weeks) of the paid Team Bonus cycles for each Pool.
8. Weekly Net Cycle Growth is the total number of weekly paid cycles Current Net Cycle Benchmark (for both your 4PET and Personal).
9. Monthly Net Cycle Growth is the sum of your 4PET Weekly Net Cycle Growth for the Pool month. Personal Monthly Net Cycle Growth is the sum of your Personal Weekly Net Cycle Growth for the Pool month. Each Weekly Net Cycle change for the month (both positive and negative) will be used for calculation regardless of member's weekly Paid-As rank.
10. Qualified Net Cycle Growth (or shares) is determined by taking Monthly Net Cycle Growth, dividing it by the number of weeks in the Pool month and then multiplying by the number of weeks the Platinum member qualified for the month.
11. To qualify in the 4PET Platinum Pool, 4PET Monthly Net Cycle Growth must be one or more AND Personal Monthly Net Cycle Growth must be 20 or more in the Pool month.
12. To qualify in the Personal Platinum Pool, 4PET Monthly Net Cycle Growth must be one or more AND Personal Monthly Net Cycle Growth must be 20 or more in the Pool month.
13. For the purpose of this promotion only Team Bonus cycles generated from BV accumulated in your two teams is counted for qualification. Executive Match, PIB Equivalent and Retail Profit Equivalent Cycles are not included.
14. The payout caps for the Platinum Pools are as follows:
  - 4PET POOL**
    - Qualified Net Cycle Growth**
      - Growth of 1-40 cycles: US\$10,000
      - Growth of 41-100 cycles: US\$25,000
      - Growth 101+ cycles: US\$100,000
    - Personal Monthly Net Cycle Growth**
      - Growth of 20-40 cycles: US\$10,000
      - Growth of 41-60 cycles: US\$25,000
      - Growth of 61+ cycles: US\$100,000
  - PERSONAL POOL**
    - Qualified Net Cycle Growth**
      - Growth of 1-40 cycles: US\$10,000
      - Growth of 41-100 cycles: US\$25,000
      - Growth 101+ cycles: US\$100,000
    - Personal Monthly Net Cycle Growth**
      - Growth of 20-40 cycles: US\$10,000
      - Growth of 41-60 cycles: US\$25,000
      - Growth of 61+ cycles: US\$100,000
15. Commission caps for paid cycles will be used in Net Cycle Benchmark and Net Cycle Growth calculations.
16. The share value will vary by month based on the number of Qualified Net Cycle Growth (QNCG) shares earned in the Pool each month. The share value will be calculated by taking the maximum monthly disbursement amount for the Pool and dividing it by the total shares earned in the Pool.

For example, the US\$125,000 personal Platinum Pool with a total of 1,000 QNCG shares would create a share value of US\$100 each.
17. The 4-4-5 Reporting Calendar will be used. A Leadership Pool Calendar containing benchmark dates, weeks in pay period and payout dates is included in this flyer.
18. Payouts for the Leadership Pool will be paid on the closest Monday to the 15<sup>th</sup> of the following month.



## HOW DO I BECOME A PLATINUM MEMBER?

You must hit 225 cycles three times in your primary position and be awarded a re-entry position.

## AM I ABLE TO PLAY IN THE DIRECTOR AND EXECUTIVE LEADERSHIP POOLS AT THE SAME TIME I'M IN THE PLATINUM POOLS?

Yes, your re-entry position allows you to participate in the Director or Executive Leadership Pools and Platinum Pools, however your primary position can only participate in the Platinum Pools.

## HOW LONG CAN MY RE-ENTRY PLAY IN THE EXECUTIVE POOLS?

Your re-entry position can participate in the Executive Leadership Pools until it exhausts eligibility in the Executive Leadership Pools by hitting 250 cycles twice, or six months after opening a re-entry position (whichever comes first).

## ONCE MY PRIMARY POSITION QUALIFIES FOR THE PLATINUM POOLS, CAN IT DROP BACK DOWN INTO THE EXECUTIVE POOLS?

No, a position can not participate in the Executive Leadership Pool after it qualifies for the Platinum Pools.

## IS IT POSSIBLE TO MAX OUT IN BOTH PLATINUM POOLS IN THE SAME MONTH?

Yes, you can only get paid up to US\$100,000 in each Pool. This will depend on the number of Associates who participate in the Pools each month and your own personal and 4PET growth.

## CAN A PLATINUM MEMBER GET PAID IN ONE POOL AND NOT THE OTHER? FOR EXAMPLE, CAN I GET PAID IN THE PLATINUM PERSONAL POOL, BUT NOT THE 4PET PLATINUM POOL?

No, you must qualify for both Pools in order to earn shares. See payout caps for details.

## HOW MANY WEEKS DO I NEED TO MAINTAIN 175 CYCLES OR ABOVE FOR MY RE-ENTRY ACCOUNT(S) TO PARTICIPATE IN THE DIRECTOR AND EXECUTIVE POOLS?

Your primary business centre must be at 175 cycles or above for a minimum of two weeks of the Pool month for your re-entry account(s) to qualify for the Director and Executive Pools.

Contest rules are subject to change by Isagenix at any time without prior notice.

Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved. Associate sponsorships and product orders that are deemed at the sole discretion of Isagenix, to be solely for contest advancement may not be counted in the contest. As a promotion, participation in Leadership Pools is a privilege earned by strong business builders who exhibit qualities of a leader within Isagenix, devote the requisite time and effort and who desire to build solid, sustainable businesses. Compliance matters, including if a member is under Compliance review or is found to be acting in a non-compliant manner or in a manner which Isagenix Corporate believes does not fit in the spirit of the contest, may affect eligibility to participate in Leadership Pools and may lead to disqualification from current and future Pools. Amounts shown and calculated in USD and then paid in local currency subject to the Isagenix Foreign Exchange Policy. Please note that Isagenix reserves the right to adjust the Foreign Exchange Policy rate at any time.

