

US\$15,000

MANAGER LEADERSHIP POOL

29 April 2019 through 26 January 2020

We're excited to announce a new Leadership Bonus Pool for Managers, where you can earn a share of US\$15,000!

MEET THE QUALIFICATIONS

- ✓ Must Be Active Rank of Manager for a minimum of one week in the month.*
- ✓ Be an Associate in Australia or New Zealand and have never hit the rank of Director before 29 April 2019
- ✓ Enrol at least one new Member per month on 100 BV order
- ✓ Personally develop a minimum of one rank advancement per month
- ✓ Increase monthly net cycles by one or more over 4-week benchmark each month

EARN POINTS

New Enrolments

Earn 1 point for each new PE Associate who enrolls with 100BV or more (capped at 5 points per month)

PE Rank Advancements

Earn 1 point the first time your PE Associate rank advances (capped at 5 points per month)

Net Cycle Growth

Earn 1 point for every "net cycle increase" above your 4-week benchmark.

CALCULATE YOUR SHARES

New Enrolments
(Min. of 1 per month,
max. of 5 per month)



PE Rank Advancements
(Min. of 1 to qualify, max. of 5)



Net Cycle Growth
(Min. of 1 to qualify)



Weeks Active as paid-as Manager
(Min. of 1 week to qualify)



Monthly Shares

DETERMINE YOUR PAY

Your payment is based on your Monthly Shares multiplied by the Share Value. The maximum payout for any participant is US\$1,000. You can play in the Manager Leadership Pool for a maximum of three consecutive months.

LEADERSHIP POOL CALENDAR

BONUS POOL MONTH				NET CYCLE BENCHMARK DATES (4-WEEK PERIOD)		
Month	Monday Start	Sunday End	# of Weeks in Month	Monday Start	Sunday End	Monday Bonus Payment Date
May	29 April 2019	26 May 2019	4	18 March 2019	14 April 2019	17 June 2019
June	27 May 2019	30 June 2019	5	15 April 2019	12 May 2019	15 July 2019
July	1 July 2019	28 July 2019	4	20 May 2019	16 June 2019	12 August 2019
August	29 July 2019	25 August 2019	4	17 June 2019	14 July 2019	16 September 2019
September	26 August 2019	29 September 2019	5	15 July 2019	11 August 2019	14 October 2019
October	30 September 2019	27 October 2019	4	19 August 2019	15 September 2019	18 November 2019
November	28 October 2019	24 November 2019	4	16 September 2019	13 October 2019	16 December 2019
December	25 November 2019	29 December 2019	5	14 October 2019	10 November 2019	13 January 2020
January	30 December 2019	26 January 2020	4	18 November 2019	15 December 2019	17 February 2020

*Must be Active Manager for all seven days of the commission week to participate. Enrolments must have unique payment and contact information to qualify. All payments are subject to compliance checks.



FAQs

How is cycle growth calculated?

Your Net Cycle Benchmark is created by averaging your 4 previous weeks' paid cycles. Each week, the difference between your paid Team Bonus Cycles and your Net Cycle Benchmark will determine your Weekly Net Cycle Growth. Your benchmark average will round down. For example; if you get a benchmark of 3.89, your benchmark will be set to 3. Your Weekly Net Cycle Growth for each week in the month is combined to determine your monthly Net Cycle Growth.

How will the pool be paid out?

The number of total shares earned by all Associates during the month is divided by US\$15,000 to calculate the value of one share. That value is multiplied by the number of shares you earned to calculate how much you earn. This will be calculated in USD and paid out in AUD/NZD based on the current exchange rate. The maximum payout each month is US\$1,000.

How long can I participate?

Active Managers who qualify for the Manager Pool can participate for a maximum of three consecutive months. The first month you participate will count as month one. After three consecutive months you will no longer be eligible to participate in the Manager Pool. If you advance to Director and maintain the Active Rank of Director from the following month you will be able to participate in the Director Leadership Pool. If you advance to Executive, from the start of the following month, you can only participate in the Executive Leadership Pool, even if you reached this new rank before you participated in the Manager Pool for all three months.

Example: Paul participated in the Leadership Pool in May 2019 as a Manager for the first time. Regardless of his participation over the next months, the last month he can participate in the Leadership Pool as a Manager will be July 2019.

What happens if I rank advance from Manager to Director during the competition period?

You'll be able to participate in both pools for 3 consecutive months.

Example: In the month of December, Mary has been an Active Manager for three weeks and she rank advances to Director during the same month. She will be eligible to participate in both pools and as such, have the opportunity to potentially earn up to US\$5,000.

RULES

- Only Associates in Australia and New Zealand are eligible to participate in the Manager Leadership Pool.
- Daily paid-as rank and Team Bonus Cycles will be used to determine eligibility.
- For the purpose of this promotion, only Team Bonus Cycles generated from BV accumulated in your two teams is counted for qualification. Executive Match, PIB equivalent, Retail Profit equivalent cycles are not included. Rank Advancement and Leadership Bonuses are not included.
- You will earn one point for each personally developed Consultant, Manager, Director or Executive advancement.
- The Net Cycle Benchmark is a rolling 4 week developed calculation of your paid Team Bonus Cycles.
- Weekly Net Cycle Growth is the total number of weekly paid cycles minus the Net Cycle Benchmark.
- Monthly Net Cycle Growth is the sum of the Weekly Net Cycle Growth for the month. Each weekly Net Cycle change for the month (both positive and negative) will be used for calculation regardless of member's weekly paid-as rank.
- Your paid Team Bonus Cycles must increase by at least one over the previous month's benchmark.
- Commission caps for paid cycles will be used in Weekly Net Cycle Growth.
- Months are based on the 4-4-5 Reporting Calendar. See the previous page for benchmark dates, weeks in pay period and payout dates.
- Associates who qualify for the Manager Pool as a Manager but do not have 4 paid weeks available for use in the Net Cycle Benchmark calculation will have the maximum number of available paid weeks calculated.

Contest rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved.

Associate sponsorships and product orders that are deemed by the sole discretion of Isagenix to be solely for contest advancement may not be counted in the contest. If Isagenix re-purchases any product, Isagenix may deduct volume and any resulting compensation as a result of that order.

